## Message Text

UNCLASSIFIED

PAGE 01 MADRID 06398 071619Z ACTION XMB-04

INFO OCT-01 ARA-14 EUR-12 ISO-00 SAB-02 EB-08 TRSE-00

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R 071615Z JUN 78 FM AMEMBASSY MADRID TO SECSTATE WASHDC 4840 INFO AMEMBASSY PANAMA

**UNCLAS MADRID 06398** 

E.O. 11652: N/A TAGS: EFIN, SP, PN

SUBJECT: SPANISH BANK CREDIT TO PANAMA

**REF: STATE 133215** 

SPAIN ADHERES TO AGREED UPON OECD PRACTICES IN EXPORT FINANCING. THE 100 MILLION DOLLAR LINE OF CREDIT TO PANAMA IS ON COMMERCIAL TERMS, ALBEIT AT THE LOWEST END OF THE ALLOWABLE RANGE BECAUSE PANAMA IS A DEVELOPING COUNTRY. THE CREDIT IS FOR A ONE YEAR PERIOD, BUT CAN BE RENEWED IF NOT COMPLETELY DRAWN DOWN OVER THE NEXT 12 MONTHS. UP TO 85 PERCENT OF THE COST OF THE GOODS IN QUESTION CAN BE FINANCED. THE TERM DEPENDS ON THE NATURE OF THE MERCHANDISE. THE BANCO EXTERIOR DE ESPANA, WHICH IS A GOVERNMENT INSTITUTION, EXPECTS MOST OF THE CREDITS TO BE IN THE THREE TO FIVE YEAR RANGE. THEIR ABSOLUTE MAXIMUM FOR BIG TICKET ITEMS IS 10 YEARS. THE INTEREST RATE WILL BE AROUND EIGHT PERCENT, PLUS FEES. AS FAR AS WE KNOW THERE ARE NO RESTRICTIONS OR QUALIFICATIONS, OTHER THAN THAT THE EXPORTED ITEMS BE OF SPANISH PRODUCTION. EATON

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## Message Attributes

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**Current Classification: UNCLASSIFIED** Concepts: CREDIT, POLICIES, BANKS

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TAGS: EFIN, SP, PN

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